



IREM Institute of Real Estate Management

Maryland Chapter No. 16



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President's Message

Happy Thanksgiving!

By now you may have received your invoice for IREM 2018 membership dues in the mail and new for our chapter this year is the optional prepaid meetings pass which includes a 10% discount to cover all your meeting in 2018, very exciting for those of us who attend regularly.



Our officers and executive council members attended the annual **IREM Global Summit** in Chicago, Illinois from October 10th - 13th where our team met with chapters from around the globe, with over 850 IREM members in attendance sharing the ideas and best practices that keep us leaders in our industry. In 2017, IREM membership grew to over 20,000 real estate management professionals internationally with expansion in Osaka, Japan; Johannesburg, South Africa; and Moscow, Russia.

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We're also very excited to have shared in a preview of the new IREM logo and tagline which you will start to see next year as headquarters transitions their rebranding efforts through the chapters in the Spring.

I would like to congratulate our past president, **Toni Harris, CPM**, on her installation as Regional Vice-President, Region 3 and her Professional Achievement Award this year at the IREM Global Summit. **Jennifer Coco, ARM**, also completed her certification and was sworn in at our Annual Meeting in September. A special thank you, Jen, for your service this year on our community service committee.

Our **Annual Awards Ceremony** was held on **November 15th** at Gramercy Mansion in Stevenson, generously sponsored by Greenwood Towing, Mona Electric Group, and ABM, thank you for your support.

And finally, our Executive Council for 2018 was officially announced on September 14th and will be installed at our **Holiday Party at the Baltimore Museum of Industry on December 13th**.

On behalf of IREM Chapter 16, we you and your family a Happy Thanksgiving, and please reach out if you need me. I'd love to hear from you.

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Chapter 16 Annual Awards Dinner



Chapter 16 held its annual awards dinner at Gramercy Mansion, and we're excited to announce the winners:

CPM of the Year

Ginger Catherman, CPM, RPA

ARM of the Year

Jennifer Coco, ARM

Volunteer of the Year

Tonja Webster

Special Award

Teika Haymon, CPM, ACoM

President's Award

Amy Natoli, CPM, RPA & Sonya Campbell, CPM

Industry Partner Friend of the Year Award

Associates Plumbing, Inc.

Committee Chair of the Year

Beverly Willis, CPM



Amanda Ingle of Associates Plumbing was also awarded the Stanley F. Reid Humanitarian Award at the recent PMA Past Presidents Banquet. This award is presented to a PMA member who exemplifies boundless humanitarianism, having devoted life and career to bettering the human condition. Nominees must personify the doctrine that one's primary duty is to work for the welfare of the human race, and must have made a significant difference in the workplace and/or the community on a continual

basis. Congratulations Amanda!

We'd also like to recognize our Industry Partner Friends Dani Bressler of Toepfer Construction, who won the PMA Vision Award, and Kelly Murry of Acadia Windows, who won the Associates Council Chairpersons Award. We are fortunate to have such a dedicated group of professionals supporting our industry!

Partner Spotlight: Omega Contracting & Consulting, LLC



Omega Contracting & Consulting, LLC is a full service contracting firm that serves the Baltimore, Washington DC and Northern Virginia areas. Our team is comprised of experienced, innovative professionals who possess a "can do" attitude and an entrepreneurial spirit. That enthusiasm translates to a sense of personal responsibility for each project we accept. Our goal is to manage projects that are completed on time and on budget. Whether you are looking for a general contractor to help you renovate an outdated clubhouse, upfit existing space or rehab a worn property, Omega Contracting & Consulting has the experience to help.

Omega's Services include, but are not limited to:

- Multi Family Tenant Improvements
- Fire Restoration & Construction
- Commercial Interior Build-outs
- Siding-Roofing & Gutters

- Maintenance Free Dumpster Enclosures (PVC-Trex)
- Railing Replacement
- EIFS Replacement
- Concrete repair & replacement

Says client Sue C., "As the manager of a high-rise apartment building, I am often confronted with the problem of our EIFS building leaking when we experience heavy rain or snow. We called Omega to come out to survey the structure. Brian and Andy immediately came out and assessed our situation. To our delight, they were very efficient with their problem solving, and provided a fair estimate. They communicated about scheduling, their employees were very professional and courteous. We could not have been more pleased with their customer service and results. Our building no longer leaks in the areas that Omega repaired "

John Henderson is proud to represent Omega Contracting & Consulting, LLC, in IREM Chapter 16. Reach out to John with any questions or to schedule your free, no obligation estimate by phone [410-744-5468](tel:410-744-5468) or email jhenderson@omegaccmd.com

Visit our website for more info: www.omegaccmd.com.

Upcoming Events

December 13 - Holiday Party at the Baltimore Museum of Industry, 6 - 10 pm.

Join us for a memorable evening featuring the installation of our 2018 Officers and Executive Council, networking, dancing, food, drinks, photos, our IREM Bucks Auction and more! Dueling Pianos will be sure to get everyone in a festive spirit, and don't forget to bring an unwrapped gift to support our Toys for Tots drive.



\$95 Members

\$135 Friends of IREM

Thank you to our event sponsors:

D.W. BAHR
Walter Electric
Minkoff Company
Clean & Polish
Acadia Windows & Doors
The Brick Companies
Life Safety Systems

January 24 - FREE Annual Candidates Luncheon at McCormick and Schmick's.

- Come find out what IREM and a CPM designation can do for you and your career!

February 15 -State of the Economy with Anirban Basu at Ruth's Chris Steakhouse.

- Find out what the ever-popular Mr. Basu expects of the coming year

Scholarships Available!

The IREM Foundation offers [scholarships](#) to those who express an interest in earning one of IREM's credentials. Applicants are required to submit the following documents to their local IREM Chapter:

- Scholarship application
- Personal statement
- Resume
- Letter of support from the local IREM Chapter President or designated officer

Completed applications must be submitted by the 15th of the month. Applications are reviewed between the 15th and last day of the month. Applicants are notified in writing of their application status and if approved, may begin using the scholarship award upon approval.

IREM BUCK\$ REMINDER

Have you updated your IREM BUCK\$ for the year? The annual IREM BUCK\$ Silent Auction will be held at the holiday party, and bidding will be done with the BUCK\$ members have earned throughout the year. Some of the items that will be part of the auction this year are a full set of men's golf clubs, a Michael Kors purse, a Wine Basket, a Red Door Spa gift card, a FitBit, and tickets for Waitress at the Hippodrome. If you'd like to check how many Buck\$ you've earned, email Buck\$ Chair Donna Sturdivant at donna.sturd@yahoo.com.



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